

Fabtech GMS.

AI-Native Grant Management — for Every Donor-Funded Organisation

"Whether you disburse grants or receive them from multiple donors at once, GMS turns grant administration into minutes, not weeks — with a gender-disaggregated, donor-ready report always one click away."

INTRODUCTION

Every donor-funded organisation — grant-making foundations, NGOs, government agencies, UN programs and social enterprises alike — depends on turning donor money into verifiable impact, on time and on record. **GMS is Fabtech's AI-native platform built for exactly that:** managing donor funds, monitoring activities, producing granular reports, keeping every document in order, and accounting for every shilling, across as many grants, donors and programs as you run.

THE PROBLEM

Yet across Kenya and the region, most organisations still run this on spreadsheets, WhatsApp and paper files. Grant conditions get missed, gender-disaggregated numbers take days to compile, field data from remote counties arrives late, budgets drift unnoticed, and every donor audit becomes a fire-drill. The cost isn't just time lost — it's funding lost, compliance failed, and donor trust that takes years to rebuild.

TWO WAYS TO USE GMS

GMS adapts to which side of the grant you're on — and every grant keeps its own independent lifecycle

OPTION 1

Grant-Makers — Receive & Dispatch Funding

For donors, foundations and intermediary organisations that receive applications, appraise them, and disburse grants to sub-grantees.

- ✓ Application intake & appraisal workflow
- ✓ Approval chains & disbursement scheduling
- ✓ Grantee compliance monitoring & reporting

OPTION 2

MOST COMMON IN KENYA

Grant Recipients — Manage Multiple Donors at Once

For NGOs, CBOs and implementing partners running several active grants from different donors simultaneously — each with its own calendar, currency and indicators.

- ✓ Each grant runs its own independent lifecycle
- ✓ One consolidated view across your whole portfolio
- ✓ Per-donor reporting formats, generated automatically

THE CHALLENGES WE SOLVE

01 Grant data scattered everywhere

Excel files, WhatsApp threads, paper registers — no single picture across programs, donors or counties.

Solved: one centralised system — a single source of truth.

02 Gender reporting takes days

Counting male/female beneficiaries per program and county means manually sorting files every quarter.

Solved: gender tables auto-generated in minutes.

03 Audits are fire-drills

NGO Board returns and donor audits (USAID, EU, Global Fund, FCDO) catch most organisations unprepared.

Solved: immutable audit trail, always ready.

04 Rural field data arrives late

Data from Turkana, Marsabit or Garissa can take days to reach HQ.

Solved: offline app, auto-syncs on reconnect.

05 Overspend goes unnoticed

Budget misallocation is often discovered only when the money is already gone.

Solved: real-time budget-vs-actual alerts.

06 Duplicate beneficiaries inflate numbers

The same person registered twice under different programs undermines donor trust.

Solved: AI auto-detects & merges duplicates.

07 Multiple donors, multiple formats

Each donor wants reports in a different template, on a different schedule.

Solved: auto-formatted per-donor reporting.

08 Growth breaks the spreadsheet system

Every new donor, program or county means yet another spreadsheet to maintain.

Solved: built to scale from day one.

FULL FEATURE LIST — WHAT GMS DOES FOR YOU

01 Grant Intake & Compliance

Donor agreement register, reporting schedule & compliance calendar, covenant tracking, multi-donor management.

02 Beneficiary Management

AI

Unique ID per beneficiary across all programs; gender, age, county & vulnerability tagging; duplicate detection.

03 Financial & Fund Accounting

Budget per grant per activity, expense approval chain, budget-vs-actuals with automated alerts.

04 M&E Framework

Indicator library, baselines, targets & actuals, site-visit scheduling, corrective-action register.

05 Reporting Engine

AI

Auto-generated narrative & financial donor reports — one-click export to PDF, Excel or Word.

06 Gender & Beneficiary Analytics

AI

Male/Female/Other tables auto-produced for any program, county or period — no manual sorting.

07 Field Mobile App

Offline data collection, GPS & photo-tagged verification, digital signatures, auto-sync on reconnect.

08 Donor Portal

Controlled, read-only access to live progress, gender tables, financials and downloadable reports.

09 Document Mgmt & E-Signatures

Signed agreements, resolutions and contracts with tamper-evident, embedded audit certificates.

10 Procurement & Asset Mgmt

Purchase requests, approval workflows, and registers for grant-funded assets and equipment.

11 Compliance & Audit Trail

Immutable, timestamped logs — every record searchable and attributable for any donor or auditor.

12 AI Copilot & Q&A

AI

Natural-language assistant on every screen — summarise a grant, compare programs, find an obligation.

The AI Advantage — Across the Grant Lifecycle

Why an AI-enabled GMS beats a traditional one at every stage, for grant-makers and grant recipients alike

01 Smart Intake AI

Flags duplicate & risky applications the moment a beneficiary or grantee is registered — not months later.

02 Field Verification AI

GPS & photo-tagged data checked automatically; unusual entries flagged for review, not buried.

03 Instant Reporting AI

Narrative & financial donor reports auto-written in minutes — traditional GMS takes 2–3 weeks.

04 Gender Analytics AI

Disaggregated tables generated automatically for any program, county or period — no manual sorting.

05 AI Copilot Q&A AI

Ask any question in plain English — "which grants expire this quarter?" — get an instant answer.

06 Predictive Compliance AI

Flags missing conditions and looming deadlines before they become audit findings.

07 Anomaly Detection AI

Unusual spending or reporting patterns are caught early — not discovered a year later.

08 Continuous Learning AI

Surfaces lessons from past grants at closeout, so every new program starts smarter.

THE BUSINESS CASE

2–3 WEEKS → <1 HOUR

TO COMPILE A GENDER-DISAGGREGATED DONOR REPORT

UP TO 70% LESS

STAFF TIME SPENT ON REPORTING & M&E ADMINISTRATION

Reporting technology costs a fraction of the alternative. A missed grant renewal, a failed donor audit, or a year lost to a manual reporting backlog all cost more than GMS.

BUILT FOR

- ✓ Donor agencies & grant-making foundations
- ✓ NGOs, CBOs & implementing partners
- ✓ Government ministries & agencies distributing public funds
- ✓ UN agencies & multilateral programs
- ✓ Any donor-funded organisation outgrowing spreadsheets

Pay When Satisfied Decide to pay once you've seen GMS generate a real donor report.	Flexible Phased Payment Spread the cost across phases matching your funding cycle.	Top-Notch Support Dedicated support from Fabtech's own team, onboarding through daily operation.
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TRADITIONAL GMS VS. AI-ENABLED GMS — Why It's Not a Close Call

TASK	TRADITIONAL / MANUAL APPROACH	FABTECH AI-ENABLED GMS
Donor report generation	2–3 weeks of manual compilation and formatting	Auto-generated in minutes, ready to export
Duplicate beneficiaries	Manual cross-checking — slow and error-prone	Flagged and merged automatically by AI
Answering a data question	Requires an M&E specialist and days of digging	Ask the AI Copilot in plain English — instant answer
Field data capture	Paper forms — delayed, illegible, easily lost	Offline mobile app, GPS & photo-verified, auto-synced
Audit preparation	Weeks of scrambling to reconstruct records	Always audit-ready — immutable logs, searchable instantly
Scaling to new donors/counties	Breaks down — more spreadsheets, more staff time	Scales seamlessly — built for multi-donor, multi-county
Cost of getting it wrong	Lost funding, failed audits, reputational damage	Caught early — AI flags issues before they become crises

Book a Demo Today

Email sales@fabtechkenya.com to see GMS enrol a beneficiary and generate a live donor report, end to end.

Fabtech Solutions Limited

Eden Square, Block 1, 7th Floor, Westlands, Nairobi
Tel: +254 703 041 798 · WhatsApp: +254 752 551 631 · Cell: +254 721 211 011
www.fabtechkenya.com · gms.fabtechcloud.com